

**WELLS FARGO HOME MORTGAGE**

**Wells Fargo Home Mortgage**  
 MAC X9400-02M  
 11200 West Parkland Avenue  
 PO Box 245018  
 Milwaukee, WI 53224

December 13, 2011

[REDACTED]  
 Carlsbad CA 92009

Dear [REDACTED]:

RE: Demand Statement for Loan [REDACTED] Client [REDACTED]  
 Projected Settlement Date 01/12/12  
 Property Address [REDACTED]  
 Carlsbad CA 92009-3004

Wells Fargo Bank, N. A. approves the sale of the above referenced property. This sale will result in a short payoff of the mortgage, and the mortgagor(s) acknowledge they waive any and all rights to any escrow balance, insurance proceeds or refunds from prepaid expenses. Neither the mortgagor nor any other party may receive any sale proceeds or any funds as a result of this transaction except as noted in this Demand Statement. As agreed, when we receive the sale proceeds and all required documentation, we will notify the credit bureau to reflect "agreed settlement short of full payment" which would appear on the credit report within 60-90 days from the sale date and within 60-90 days from the date of notification and waive any deficiency rights, if applicable.

Sale approval details

This approval is based on the purchase contract dated 08/19/11 between [REDACTED] And [REDACTED], the seller(s), and [REDACTED] And [REDACTED], the buyer(s), for a purchase price of \$ 552,000.00. The terms of our approval and instruction to the Settlement Agent are as follows:

- The required payoff is \$ 509,702.01, scheduled for settlement on or before 01/12/12. Your contribution and settlement costs for this transaction are:
  - Mortgagor contribution:
    - Cash at Closing: 0.00
    - Promissory Note: 0.00
  - Approved Seller Closing Costs:
    - Real Estate Commission: 33,120.00
    - closing fee 1,280.00
    - Title insurance 1,618.00
    - seller Incentive 1,000.00
    - Hoa Dues 98.00
    - Taxes 4,836.86
    - County taxes 390.86

LW100/FXA/pg.1

<b>WELLS FARGO</b>	<b>HOME MORTGAGE</b>
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 Milwaukee, WI 53224

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RE: Loan Number [REDACTED]

Approved seller concession to buyer's closing costs:

Itemization of concession:

2. Within two (2) business days of receiving this Demand Statement, you must notify us of the name, address, and telephone number of the Settlement Agent. Both the Realtor and Settlement Agent must be provided a copy of this Demand Statement.
3. The Settlement Agent must contact us 48 hours before the scheduled settlement date and provide a copy of the final estimated HUD-1 Settlement Statement. The Settlement Agent must provide the information required on the enclosed title worksheet as well as the fully executed HUD Closing worksheet, for FHA loans. If settlement is delayed and/or rescinded, we must be notified immediately to review the request and provide written approval, if granted per investor or mortgage insurance guidelines. We reserve the right to assess a per diem interest from the original settlement date until the actual settlement date.
4. All parties understand and acknowledge the purchase contract may not be amended without our prior written approval. The property is sold "as is", the purchaser is not related to the seller, and any relationship between a participating Broker/Realtor has been disclosed prior to issuing this Demand Statement. It is further understood this transaction may not involve any third party who received a deed from mortgagor at, prior to, or after settlement, and the purchase contract may not be assigned.
5. The Settlement Agent is instructed to immediately wire all approved short sale proceeds to the following wire instructions as follows:

Wells Fargo Bank, N. A.

Account No. : [REDACTED]

ABA No. : [REDACTED]

Special Information for Beneficiary:

Apply Funds to loan: 708, 0088181912

Mortgagor: [REDACTED]

From: Sender's Name and phone number

\* If this information is not provided the wire will be rejected.

The original executed Promissory Note, if applicable, delivered to us by the next business day immediately following settlement to:

Wells Fargo Home Mortgage

Attn: Liquidations

X2302-044

One Home Campus

Des Moines, IA 50328

Wells Fargo Home Mortgage  
 is a division of Wells Fargo Bank, N.A.

12/13/2011 12:22PM (GMT-07:00)

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RE: Loan Number [REDACTED]

Failure to comply with any of these requirements will result in the transaction re-closing. Once certified funds are received and approval is final, a document releasing the mortgage will be sent to record this decision. If the property was in foreclosure, that action will stop when the terms of the approval are met.

Contact Us with Questions

Thank you for your courtesy and cooperation. If you have questions or need additional information, please call me at the number listed below.

Sincerely,

KIRSTEN HIRZEL  
Home Preservation Specialist  
Wells Fargo Home Mortgage  
ph: 1-877-335-1718 ext. 84616

LW098/FXA/pg.3

We are required by the Fair Debt Collection Practices Act to inform you that if your loan is currently delinquent or in default, as your loan servicer, we will be attempting to collect a debt, and any information obtained will be used for that purpose. However, if you have received a discharge, and the loan was not reaffirmed in the bankruptcy case, we will only exercise our right as against the property and are not attempting any act to collect the discharge debt from you personally.

With respect to those loans located in the State of California, the state Rosenthal Fair Debt Collection Practices Act and the federal Fair Debt Collection Practices Act require that, except under unusual circumstances, collectors may not contact you before 8 a.m. or after 9 p.m. They may not harass you by using threats of violence or arrest or by using obscene language. Collectors may not use false or misleading statements or call you at work if they know or have reason to know that you may not receive personal calls at work. For the most part, collectors may not tell another person, other than your attorney or spouse, about your debt. Collectors may contact another person to confirm your location or enforce a judgment. For more information about debt collection activities, you may contact the Federal Trade Commission at 1-877-FTC-HELP or [www.ftc.gov](http://www.ftc.gov).

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12/13/2011 12:22PM (GMT-07:00)